

Accelerating DOGE Compliance Through IT Asset Management

The Department of Government Efficiency (DOGE) has established urgent mandates for federal agencies to reduce costs, consolidate contracts, and modernize IT systems—all while maintaining or improving service delivery. Agencies face immediate pressure to demonstrate measurable progress against these directives with limited implementation guidance. SIE provides the critical bridge between DOGE requirements and practical execution through our proven federal IT Asset Management (ITAM) framework. With over a decade of specialized experience in federal Software Asset Management (SAM), SIE has helped agencies achieve an average of 23% cost reduction while simultaneously improving license compliance and system performance. Our approach aligns precisely with DOGE objectives by providing the data-driven insights, contract optimization strategies, and modernization roadmaps needed to demonstrate immediate wins while building sustainable efficiency.

SIE's approach has generated **over \$64 million in savings** across multiple agencies, offering a strategic model to accelerate your agency's DOGE compliance.

Aligning ITAM with DOGE Goals

DOGE targets three critical objectives:

- 1. Capturing savings through reduced workforce and contract spend
- 2. Centralizing contracts to eliminate duplication
- 3. Modernizing IT systems for greater efficiency

These goals align with statutory mandates like <u>FITARA</u>, <u>MEGABYTE</u>, and <u>SAMOSA</u>, which demand cost efficiency, transparency, and optimization of IT resources. ITAM serves as the linchpin for achieving these outcomes, offering federal agencies *a structured framework to reduce costs, consolidate agreements, and modernize infrastructure.*

SIE, with its proven record in federal ITAM implementations, is uniquely positioned to help agencies meet DOGE's ambitious agenda while maximizing taxpayer value.



Goal 1: Capturing Savings Through Efficiency

- DOGE Goal: *Capturing savings through reduced workforce and contract spend.* This includes reducing workforce and contractor expenditures. Agencies find challenges implementing savings related to IT assets, due to complex contract structures and a lack of visibility into usage patterns. Agency change requests are complicated by licensing true-down restrictions.
- Meeting goals through ITAM: ITAM provides agencies with detailed visibility into contract option periods, renewals, and usage patterns. This insight allows for better rightsizing of agreements, negotiation of improved terms, and identification of underutilized resources, thereby preventing overpayments.

IBM Optimization

- Collaborated with a large federal agency (+90k employees) to unify IBM licensing through comprehensive usage and spend analysis.
- Resulted in \$12 million in cost savings using a tailored-fit pricing (TFP) model, demonstrating a scalable pricing model for achieving DOGE's costreduction mandate.

Goal 2: Centralization for Contract Efficiency

- DOGE Goal: *Centralizing contracts to eliminate duplication.* Challenges include navigating legacy contracts, understanding terms and conditions, and identifying redundancies across multiple agencies.
- Meeting goals through ITAM: ITAM collects and analyzes critical contract details, enabling agencies to make informed procurement decisions. This comprehensive visibility helps agencies procure only what they need, thereby aligning with DOGE's intent to simplify and strengthen federal purchasing power.

Adobe Optimization

- •Successfully consolidated 13 separate Adobe contracts into a single Enterprise License Agreement (ELA) for a midsized federal agency (30k+ employees).
- •Achieved **\$2 million** in annual license fee savings while streamlining acquisition and licensing provisioning processes for all users.
- •Secured price protection and favorable terms to provide flexibility for future licensing needs, supporting consolidation goals.



Goal 3: Modernization of IT Systems

- DOGE Goal: *Modernizing IT systems for greater efficiency.* Challenges in this area include the complexity of transitioning from outdated systems, ensuring compliance with new regulations, and managing the integration of cloud solutions.
- Meeting goals through ITAM: ITAM provides a foundation for modernization by offering insights into software version control, analyzing legacy systems, and digitizing manual processes. This approach facilitates automated workflows and ensures license optimization, which is critical for cloud migrations.

Cost Avoidance

- Partnered with large- (100k+ employees) and medium-sized (10k+ employees) agencies to overhaul their IT ecosystems.
- By digitizing asset tracking and optimizing licenses, we enabled seamless cloud migration and streamlined the retirement of legacy systems. Achieving \$50 million in cost avoidance, aligning with DOGE's modernization priorities.

Impact on Federal Customers: *Act Now to Stay Ahead*

The new administration is moving at an unprecedented pace, with DOGE emphasizing workforce reductions, cost savings, and rapid IT improvements. Federal buyers face mounting pressure to comply with FITARA, MEGABYTE, and SAMOSA while preparing for budget cuts and increased oversight. **Proactive adoption of ITAM is no longer a choice—it's a strategic necessity to stay ahead of these shifts.** Agencies that act now can position themselves as leaders in efficiency and compliance, delivering measurable results to stakeholders.

SIE delivers unmatched federal ITAM expertise, combining government contract knowledge with proven success in savings, centralization, and modernization. Our methodologies and case studies demonstrate results that align with DOGE's objectives. Partnering with SIE empowers agencies to confidently navigate transformation while ensuring compliance, optimizing resources, and delivering value to the American taxpayer.



Immediate Next Steps

Executive Briefing (30-minute session)

•Schedule a confidential briefing for your leadership team to learn how peer agencies are successfully implementing ITAM strategies to meeting DOGE requirements, featuring anonymized case studies and benchmarking data.

No-Cost DOGE Readiness Assessment (10-day timeline)

•Our International Association of Information Technology Asset Managers (IAITAM)-certified experts will evaluate your current ITAM maturity against DOGE requirements, identifying quick wins and developing a prioritized roadmap for compliance.

Software Spend Analysis (10-day delivery)

•Receive a comprehensive analysis of your software portfolio with identified savings opportunities, contract consolidation recommendations, and modernization priorities—all mapped directly to DOGE objectives.

SIE is available through multiple procurement vehicles, including GSA MAS (47QTCA19D009Y) and direct awards via our Service-Disabled Veteran-Owned Small Business (SDVOSB) status, enabling rapid engagement without procurement delays.



Don't wait until budget cuts are mandated. Partner with SIE to proactively identify efficiencies, demonstrate DOGE compliance, and protect mission-critical resources through strategic IT Asset Management.